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Journal of the European Union Chamber of Commerce in China



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Some industries are not struggling to attract foreign investment





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President's Foreword

EU-China Ties at a Crossroads

In recent years, the European Union (EU)-China relationship has produced an astonishing number of issues that have raised concerns and heightened risks for business. In 2019, the EU called China: "simultaneously a cooperation partner with whom the EU has closely aligned objectives, a negotiating partner, with whom the EU needs to find a balance of interests, an economic competitor in pursuit of technological leadership, and a systemic rival promoting alternative models of governance."

The sharpening tone was a precursor to an increasingly assertive approach that resulted in the creation of a set of trade instruments. Although these instruments—including the investment screening mechanism, the International Procurement Instrument (IPI) and the anti-coercion instrument—have not necessarily been developed specifically for China, they are designed to protect the EU single market against distortions, push for reciprocal treatment and increase market access for EU companies in third countries. Therefore, the fact that these tools are beginning to be used in connection with China should not come as a surprise.

From the second half of 2023 onward, the EU initiated a series of trade investigations into Chinese green technology imports. The most prominent was the anti-subsidy investigation into companies in China exporting passenger electric vehicles to the EU. The subsequent announcement of provisional countervailing duties underlined the urgency of finding solutions to the significant imbalances in the trade relationship between Europe and China, particularly when such imbalances arise from factors not reconcilable with the principles of free and fair trade.

For its part, China has also launched probes into products from the EU, which were widely seen as tit-for-tat responses. 2 On $10^{\rm th}$ July, these moves culminated in an announcement by the Ministry of Commerce (MOFCOM) of an investigation into the EU's probes of Chinese companies under the bloc's Foreign Subsidies Regulation.

While trade tensions are mounting, political ties between the EU and China are also at a "difficult moment" as China's growing relationship with Russia is casting doubt in Europe on China's position on the Ukraine war and its regard for Europe's security concerns.

This year will likely see significant political change, with the recently concluded European Parliament elections and presidential elections in the United States due in November.

These changes may provide a window of opportunity to find a new balance in the EU-China relationship. However, the bloc will be looking for signs that China is taking action to address security concerns and trade imbalances, as well as a host of long-term business challenges.

The European Chamber will continue to act as a bridge between industry and government, providing feedback from our members to highlight areas in which China can further optimise its business environment for foreign investment. We remain confident that the key to unlocking the potential of the EU-China relationship lies in continued dialogue on existing issues and cooperation in areas of mutual interest.



President
European Union
Chamber of
Commerce in
China

Commission reviews relations with China, proposes 10 actions, European Commission, 12th March 2019, viewe 11th July 2024, https://ec.europa.eu/commission/ presscorner/detail/en/l/_19_1605>

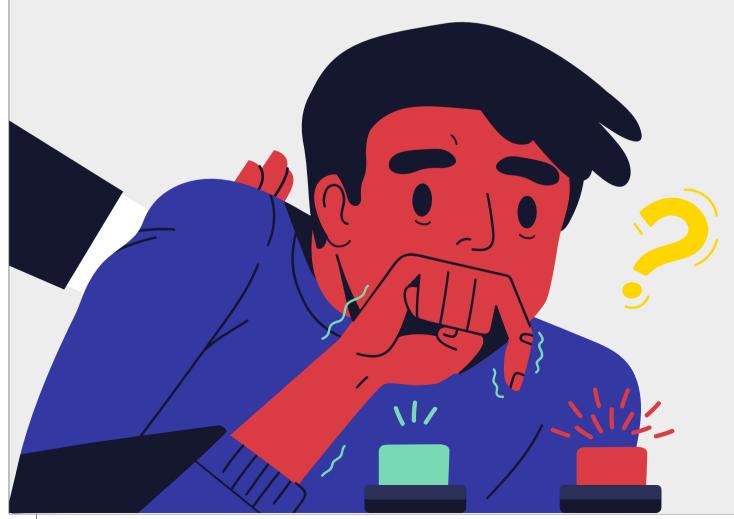
On 5th January 2024, China's Ministry of Commerce (MOFCOM) announced an anti-dumping probe into imports of brandy from the EU. On 17th June 2024, the MOFCOM launched an anti-dumping probe into EU por and pork byproducts.

³ On 7^a July 2024, Jorge Toledo, EU ambassador to China described EU-China ties as being at "a difficult moment". Sim, D. China making it very difficult for EU to deepen ties: ambassador Jorge Toledo, Stripp, 7^a July 2024, viewed 10^a July 2024, -thtps://www. scmp.com/news/china/diplomacy/article/22865/ china—making—it-very—difficult—eu-deepen—ties ambassador—tome—toledo.

The new European Parliament

The impact on EU-China relations

In early June, citizens from the European Union's (EU's) 27 member states went to the polls to elect their European Parliament representatives for the 2024–2029 legislative term. In the next few months, the Parliament will approve the new members of the European Commission, having already reelected President Ursula von der Leyen.¹ **Nina Crunkhorn** from **APCO** looks at how the new Parliament's composition may impact EU-China relations and its implications for European businesses in China.



The European Parliament, which adopts and amends EU-wide legislative proposals, has proven to be an influential actor in the EU-China relationship. For instance, in 2021, the Parliament voted to freeze the EU-China Comprehensive Agreement on Investment (CAI).2 Additionally, in April, it approved rules to ban the import of goods produced using forced labour,3 a move clearly targeting China. It also supervises the work of the European Commission, which is responsible for proposing new laws and has been playing an increasingly important role in driving the EU's tougher approach to China in recent years.

Increased political fragmentation

The two parties that dominated the Parliament during the past term-the centre-right European People's Party (EPP) and the centre-left Socialists and Democrats (S&D)-held their ground. At the same time, most of the seats lost by the Greens were won by nationalist/ far-right and populist parties, such as the Identity and Democracy Group (ID).3 This shift has been propelled by growing opposition to green policies and immigration, as well as economic insecurity across the EU. The recent French parliamentary elections confirmed Europe's shift to the right, with the National Rally (RN) increasing its seat count by over a third, although it won fewer seats than anticipated.

The success of far-right parties means that the Parliament will be more

politically fragmented, making it more challenging to find consensus on China. The 2024 manifestos of the parties that stood for election do not share much common ground on China policy. The EPP's manifesto mentions China the most, echoing the official de-risking strategy, while the ID appears to have no agreed-upon approach. Therefore, much will depend on the voting alliances that the parties will form in the Parliament, and the role that the strengthened right-wing parties will play.

The influence of the far right

However, the gains made by right-wing parties indicate that the Parliament will likely adopt increasingly protectionist trade measures, which may affect China. The success of these parties signals widespread concerns in the EU about the current state of domestic affairs, particularly the cost of living and immigration. Therefore, the new Parliament is likely to focus on enhancing the EU's competitiveness

and protecting European industries. The European Commission already commissioned Mario Draghi to write a report on how to increase the EU's competitiveness. The report is expected to be published in September, but Draghi has already hinted that it will address how to decrease the EU's dependency on China. This could further fuel trade tensions with China in areas where the EU perceives imports from China are endangering its own producers.

In 2021, the Parliament voted to freeze the EU-China Comprehensive Agreement on Investment (CAI).

In April, it approved rules to ban the import of goods produced using forced labour, a move clearly targeting China.

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Von der Leyen's second term

With little consensus on China among EU heads of state during President von der Leyen's first term, she took the lead in driving the EU towards a more assertive position. Under her leadership, the Commission formulated the de-risking strategy and launched a probe into subsidies for China-based electric vehicle makers in October last year. Over the next five years, von der Leyen is likely to continue toughening the EU's stance on China.

The impact of the US presidential election

The outcome of the upcoming United States (US) presidential election will also significantly influence the trajectory of EU-China relations. If Vice President Kamala Harris defeats Donald Trump, her administration is likely to continue many of Joe Biden's policies, including maintaining pressure on the EU to align its policies on China more closely with the US. On the other hand, a Trump win may see his administration impose a 10 per cent tariff on all EU imports to rectify trade imbalances with the bloc and a withdrawal from NATO. Such actions would likely result in a dramatic deterioration of transatlantic relations, possibly leading to a warming of EU-China ties.

China's reaction

While China has not officially commented on the results of the European elections, Chinese experts perceive the outcomes, coupled with the re-election of von der Leyen, as somewhat detrimental to relations. They anticipate that the gains made by right-wing parties will likely lead to increased trade tensions, while

The European election results will have a long-term impact on EU-China relations, rather than more immediate effects.



the losses incurred by the Greens may result in fewer avenues for cooperation.

At the same time, considering that the EU is China's second-largest trade partner and a significant market for its exports, Beijing is expected to persist in trying to stabilise its relationship with the bloc — as evidenced by the number of visits to Europe by senior Chinese officials, including President Xi Jinping, Premier Li Qiang and Commerce Minister Wang Wentao.

Implications for European businesses in China

Overall, the European election results will have a long-term impact

on EU-China relations, rather than more immediate effects.
Significant shifts in the EU's policies towards China are unlikely over the next several months as the EU undergoes a transition period to select and confirm leaders and members of its major bodies. With the composition of the European Commission and the US election results still uncertain, it is essential that European companies maintain geopolitical awareness.

APCO is a global advisory and advocacy firm helping leading corporations, foundations and governments navigate a complex world. An independent and majority women-owned company, APCO brings diverse people and ideas together and works beyond traditional boundaries, building the un/common ground upon which progress is made.



GREEN POLITICS IN FLUX

The EU's climate policies and what they mean for business

The recent elections for the European Parliament marked a significant shift in the political landscape, with right-wing populist parties gaining ground, while green parties in a number of the European Union's (EU's) member states were punished at the ballot box. Notably, the governing parties in Germany and France suffered substantial losses, potentially diminishing the influence of these major European powers. In this article, **Belinda Schäpe**, **China policy analyst** at the **Centre for Research on Energy and Clean Air**, explores how the election results will impact the EU's green policies and affect European businesses in China.

COVER STORY

The EU will likely remain committed to implementing its climate agenda following the recent elections— despite the rise of right-wing populist parties— as the European Parliament continues to have a strong centrist presence. While green parties lost support, centrist parties came out strong and helped to secure a second term for Commission President Ursula von der Leyen.¹ Von der Leyen has championed Europe's climate policies with the largest green policy package the EU has ever seen, and the ambitious goal to make Europe the first climate-neutral continent by 2050 and reduce emissions by 55 per cent by 2030 compared to 1990 levels. This policy direction has led to the lowest level of EU emissions since the 1960s.² Crafted amid global challenges like the COVID-19 pandemic and Russia's invasion of Ukraine, these policies underscore the EU's deep-rooted commitment to the climate agenda, which will remain a focal point going forward.³

However, the newly elected Parliament is also expected to shift the focus of the climate agenda more towards industrial policy to seize the economic opportunities of the green transition rather than strengthening current targets. Integrating green technologies into broader industrial strategies is a critical driver of economic prosperity, offering extensive opportunities for innovation and new business ventures. Therefore, in addition to the Fit for 55 Package laying out the EU's key climate targets and policies, the EU has also passed legislation such as the Net Zero Industry Act and Critical Raw Materials Act, which aim to

European competitiveness in green technologies and offer opportunities for European businesses. Over the coming five years, the EU is likely to further strengthen its industrial policy agenda.

the next five years, the newly elected European institutions will continue to shape green policies with significant global implications, extending well beyond the continent's borders. For instance, the European Carbon Border Adjustment Mechanism (CBAM), set to be implemented in 2026, will impose a levy on imports of certain carbon-intensive goods. This policy aims to prevent carbon leakage and promote greener production practices globally, effectively extending the reach of the EU's climate ambitions. Similarly, the EU's Battery Passport, mandatory from 2027, will require detailed information on the sustainability and environmental impact of batteries placed on the EU market. This initiative is designed to enhance sustainability in critical mineral supply chains and support the broader green transition. Such measures exemplify the EU's role as a global leader in climate policy, influencing international markets and practices, including in China.

EU-China relations: a rocky path ahead

Europe's strategy towards China will likely see continuity following the elections, characterised by a derisking approach. With its derisking

efforts, the EU is treading a fine line between ambitions to ensure European economic competitiveness and security while pursuing continued diplomatic engagement with Chinese partners

Green technologies have moved to the centre stage of the EU's de-risking efforts with China's dominant role in the sector. Securing sustainable and resilient supply chains for green technologies has become a central goal for the EU.8 The recent subsidy investigations into Chinese electric vehicles (EVs), solar panels and wind turbines should be understood as efforts to ensure the competitiveness of European businesses in these technologies of the future.

With the recently announced tariffs on Chinese EVs, the EU has taken a calibrated approach to minimise trade tensions in strong contrast to the United States (US). Compared to the US, the EU's tariffs are the result of a specific investigation with varying values for different companies based on the amount of subsidies they received. They are significantly lower than the



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Washington. The EU announcement was also accompanied by diplomatic engagement with Chinese counterparts in high-level trade talks and technical dialogues with affected companies, which led to small adjustments. On a visit to China, the German Economic and Climate Minister Robert Habeck stressed that the tariffs are not punitive but aim to ensure a level playing field between European and Chinese companies. This is a very different approach from the US, which imposed higher and arguably more protectionist and symbolic tariffs, considering the small number of Chinese EVs currently sold in the US market 12



The EU's continued climate focus provides opportunities for EU businesses in China to enhance innovation in green technologies, but they must contend with the uncertainties brought about by evolving regulatory frameworks and geopolitical tensions."

However, the looming US elections may have more influence on EU-China relations than the EU elections themselves. With a potential second term for former president Donald Trump, the EU will have to navigate further uncertainty in transatlantic relations, which may force Europe to strengthen ties with other countries, including China. Should a future Trump administration choose to withdraw from multilateral forums and abandon its climate agenda, the EU will have to step up its global climate leadership and consider deepening engagement with China 19

Implications for EU businesses in China

The EU's continued climate focus provides opportunities for EU businesses in China to enhance innovation in green technologies.

China's leadership in green technologies and substantial investments in these sectors present significant opportunities for collaboration and innovation. LEU businesses can leverage this environment to enhance their capabilities and adopt best practices in green technologies.

At the same time, businesses must contend with the uncertainties brought about by evolving regulatory frameworks and geopolitical tensions. As the EU continues to implement policies to accelerate the green transition, companies will need to stay abreast of new requirements and proactively adopt greener business models to ensure compliance and maintain competitiveness. In addition, companies need to navigate

potential conflicts between European and Chinese regulations and address challenges related to supply chain disruptions and geopolitical tensions.

However, EU businesses also play an important role in maintaining stable EU-China relations amid heightened geopolitical tensions by offering valuable insights and fostering technical cooperation on green technologies. Through joint ventures and collaborations, European companies can help bridge the gap between the bloc and China, promoting mutual understanding and shared goals in sustainability.

Belinda Schäpe is a China policy analyst at the Centre for Research on Energy and Clean Air, where she analyses China's decarbonisation journey and advises policymakers on their diplomatic engagement with China. Schäpe holds a double master's degree in international affairs from the London School of Economics and Peking University, and a bachelor's degree in Chinese studies and business administration from Tübingen University.

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15TH MAY

A delegation led by President Jens Eskelund met with representatives from the Council of the EU's General Secretariat Photo: European Chamber

European Chamber meets EU Council Secretariat



On 15th May, European Chamber President Jens Eskelund met with representatives from the Council of the European Union's (EU's) General Secretariat. Eskelund indicated that the deployment of the EU's defensive toolbox, together with the economic situation in China, meant that there was some room for negotiation in bilateral exchanges with China for the EU, and that this leverage needed to be used.

Following this, a discussion took place covering topics such as the implementation of opening-up measures by China, the impact of EU legislation such as the Corporate Sustainability Due Diligence Directive, and Chinese insights into tools like the International Procurement Instrument.

15TH MAY BEIJING

European Chamber President Jens Eskelund with ERT representatives Photo: European Chamber

President Eskelund meets European Round Table for Industry



On 15th May, European Chamber President Jens Eskelund met with representatives of the European Round Table for Industry (ERT). Eskelund provided an overview of the key findings of the Chamber's *Business Confidence Survey 2024*. He also outlined broader trends in the EU-China trade relationship, including the the growing trade imbalance.

This was followed by a discussion with ERT representatives, which covered topics including the recent tariff increases by the United States on Chinese products and public procurement in China, as well as the EU's industrial policy efforts and defensive toolbox.

16TH MAY SOUTHWEST CHINA

European Chamber Vice President and Southwest China Chapter Chair Massimo Bagnasco speaking at the opening ceremony of ECOMONDO CHINA-CDEPE 2024 Photo: European Chamber

Southwest China Chapter chair addresses ECOMONDO China-CDEPE 2024



On 16th May, the 2024 ECOMONDO CHINA-CDEPE was held in Chengdu. European Chamber Vice President and Southwest China Chapter Chair Massimo Bagnasco attended the event's opening ceremony, during which he gave a keynote speech on the Carbon Border Adjustment Mechanism (CBAM) and how European businesses are well placed to assist China with achieving its 30/60 carbon goals.

21ST MAY

A European Chamber delegation meeting with Jin Guowei, vice governor of Liaoning Province Photo: European Chamber

European Chamber meets Liaoning vice governor



On 21st May 2024, European Chamber President Jens Eskelund led a delegation of member companies from the Chamber's Shenyang Chapter to meet Jin Guowei, vice governor of Liaoning Province, and other senior officials from the Shenyang Government. Jin noted the positive role played by the Chamber in addressing business concerns and encouraging investment in northeast China. Eskelund noted that Liaoning has the potential to become a key international trade and logistics hub, but that further steps should be taken to optimise its investment environment.

28TH MAY SHANGHAI

A delegation led by European Chamber President Jens Eskelund met with Shanghai Mayor Gong Zheng Photo: European Chamber

Meeting with Shanghai Mayor Gong Zheng



On 28th May, a European Chamber delegation—led by Chamber President Jens Eskelund and Chamber Vice President and Shanghai Chapter Chair Carlo D'Andrea—met Gong Zheng, mayor of the Shanghai Municipal Government. Eskelund outlined how market access restrictions are undermining Shanghai's ability to attract foreign direct investment. D'Andrea emphasised the importance of strengthening industry-to-government dialogue, as well as how European businesses have contributed to the development of Shanghai and the Yangtze River Delta Region more broadly. Gong thanked the Chamber for its continued engagement with the local government and its recommendations on improving Shanghai's business environment.

19TH JUNE SOUTH CHINA

European Chamber Vice President and South China Chapter Chair Klaus Zenkel meeting with Guangdong Governor Wang Weizhong Photo: European Chamber

South China Chapter chair meets Guangdong governor



On 19th June, European Chamber Vice President and South China Chapter Chair Klaus Zenkel met with Guangdong Governor Wang Weizhong on the sidelines of the 2024 Conference for Economic and Trade Cooperation between the Pearl River Delta and the Eastern-Western and Northern Regions of Guangdong Province. Zenkel thanked the Guangdong Government for its assistance in addressing some of the challenges faced by European companies. Wang encouraged the Chamber to continue its engagement with the local authorities.

Defying the trend

Some industries are not struggling to attract foreign investment

While much has been written about foreign investors' declining interest in China, there are still industries that investors are keen to explore. In this article, **Hawksford's Fabio Stella** looks at some of the more encouraging foreign direct investment (FDI) trends in China.

As one of the main contributors to China's economic growth and development since the start of the reform and opening-up period, foreign investment remains a key indicator when analysing the overall performance of the Chinese economy. Amid regional restructuring by multinationals seeking to reduce their reliance on China-centric supply chains, many investors are still cautious due to lingering geopolitical tensions — despite the end of COVID-19 restrictions. Although similar uncertainties had been a



constant for the previous five years of macro-economic trends, as of 2024 they were accompanied by new worries about slowing demand and the real estate market.

While China continues to reform the policies that have driven its economic growth, some sectors have become particularly attractive to foreign investors and others have significantly reduced market access barriers.

Fast-moving consumer goods

China's rapid technological advancements and culture of innovation in e-commerce have created unprecedented opportunities for international companies in the fast-moving consumer goods (FMCG) industry to engage with China's vast consumer base. The disruptions caused by COVID-related restrictions on traditional retail channels, coupled with a surge in live streaming, have enticed more multinational corporations (MNCs) to capitalise on China's consumer market through online platforms such as Tmall, JD.com, Pinduoduo, Xiaohongshu and Douyin.

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Given the pivotal role of e-commerce and platform-based commerce in driving the country's economic expansion, overseas investors recognise e-commerce as a crucial gateway to access China's dynamic consumer landscape. The main areas of interest for foreign investors in China's FMCG sector include food and beverage (with a particular focus on food supplements), pet care, household essentials and cosmetics.

Hydrogen, cleantech energy players are key components in China's sustainable future

As China progresses towards a more sustainable and eco-friendly development path, global firms are seeking potential investments that align with the country's green development drive. March 2022 marked the issuance of the first long-term plan to develop a national hydrogen industry by 2035, with guidelines on standards for producing, storing, transporting and using hydrogen released in August 2023.¹⁸²

Similar to what happened with other green energy sectors in the past (for example, solar), China's commitment to peak carbon dioxide emissions by 2030 and achieve carbon neutrality by 2060 is setting the scene for numerous investment projects. The Chinese Government is already

implementing attractive policies and financial incentives to encourage the adoption of green energy and support more involvement of foreign-invested enterprises in green certificate trading and cross-provincial green power transactions. The sectors related to green development and low-carbon industries, such as hydrogen technologies that enable the decarbonisation of natural gas, are already part of the industries in which foreign investment is highly encouraged.

The new era of automation, high-tech and advanced manufacturing

China's manufacturing sector actively fosters collaboration and knowledge exchanges with foreign industry leaders, focussing on the integration of cutting-edge technologies in automated manufacturing processes. Leveraging its world-class manufacturing infrastructure and highly skilled workforce, China stands out as a preferred destination for international corporations to establish production plants and facilities.

The Made in China 2025 initiative, a strategic national plan aimed at transforming traditional low-cost manufacturing into high-value-added industries, highlights priorities such as innovation, quality enhancement, sustainable practices and operational efficiency. As evidence of this push, China's Ministry of Commerce recently announced a new batch of flagship foreign investment projects worth more than United States dollar (USD) 15 billion in sectors ranging from automotive and robotics to power and



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The expertise of foreign players in specialised products such as green and sustainable finance and green bond issuance is highly sought after and welcome.

energy storage, biomedical and new materials. Furthermore, a shortened Negative List³ with restrictions on manufacturing demonstrates China's continued willingness and ongoing efforts to attract foreign investment and stimulate economic growth.

Investment products in high demand

China's banking, financial services and insurance sectors have experienced significant growth in FDI in recent years. By the end of 2023, there were 888 business branches of foreignfunded banks, and 137 serving as either business branches or representative offices opened by overseas insurance institutions.4&5 The country's share of global growth and its burgeoning middle class have been the main engines in creating local champions. There is growing demand from an increasing number of high-networth individuals for a wider range of investment products, protection coverage and warranties in one of the most dynamic markets in Asia.

Foreign-run institutions are now able to own 100 per cent of their Chinese banking and insurance subsidiaries, attracting both new players to enter the local financial arena and existing investors to buy out their local partnerships and joint ventures.

The expertise of foreign players in specialised products such as green and sustainable finance and green bond issuance is highly sought after and welcomed. The involvement of foreign players can also help China meet key national targets, such as making

Shanghai a leading international financial hub by 2025.⁶

Building world-class healthcare and R&D facilities

Due to its aging population and the growing focus on access to high-level treatments and wellbeing, international providers of healthcare technologies, pharmaceuticals and medical devices are targeting China with ambitious plans. The Chinese Government has been implementing reforms to enhance its healthcare system and support the research of new treatments and biotech innovation. This has created an appealing environment for international businesses to offer expertise in the drive to improve the population's health outcomes.⁷

Thanks to their extensive and historical presence in China's pharmaceutical and biotech sector, global players have continuously invested in research and development (R&D) facilities, spurred the local mergers and acquisitions scene with joint projects culminating in acquisitions, and developed local distribution channels. China has become a leading market for the experimentation phase of some of the most innovative treatments targeting cancers due to the availability of large numbers of patients able to take part in trials. In the meantime, Chinese biotech and genetic research startups are forging ahead by venturing overseas to gain market access and wider recognition for their homegrown discoveries. As a result of their successful overseas collaborations,

foreign partners will be encouraged to engage with Chinese businesses in the Chinese market.^{8&9}

In conclusion, China's recent technological achievements, and dedication to sustainability and economic reforms have encouraged foreign investment in several areas. In light of the intricate nature of the global landscape, foreign businesses are now undertaking comprehensive research before entering strategic markets, especially when doing so for the first time. While China's commitment to addressing existing challenges to its sustainable growth is expected to provide renewed confidence to foreign investors. international electoral milestones are gradually clarifying the global political spectrum of this decade. The secondlargest economy in the world still offers foreign investors a wide range of opportunities to explore. With cyclical events paving the way for renewed trade negotiations, there is still plenty of room for optimism about the longterm performance of FDI in China.

A version of this article was previously published by Hawksford.

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³ Foreign investors eye more opportunities in China's high-tech industry, Xinhua, 16th Februar 2024, viewed 25th July 2024, -4 hipts://english.www.gov.cn/news/202402/16/content_ WS655ca72c66d066f4e8e40a7.html>.

⁴ Finance official: Foreign institutions heavily engaged in China's financial market, Xinhua, 26[®] January 2024, viewed 25[®] July 2024, -http://english.scio.gov.cn/m/ pressroom/2024–01/26/content_116966510.htm>

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⁷ Lo, K, China investment: Beijling hones in on biotech in tresh pitch to woo foreign business, SCMP; 14th August 2023, viewed 25th July 2024, https://www.scmp.com/economy/china-economy/article/2231056/china-investment-beijing-hones-biotech-fresh-pitch-woo-foreign-business>

⁸ Greeven, M.J., Global pharma invests in China on the strength of a booming national biotech sector, IMD, viewed 25th July 2024, https://www.imd.org/ibyimd/asian-hub/global-pharma-invests-in-china-on-the-strength-of-a-booming-national-biotech-sector/

⁹ He, J, Li, V, and Niessner, J, PE and China biotech: Global M&A on the agenda, ION Analytics, 17th January 2024, viewed 25ff July 2024, https://ionanalytics.com/insights/mergermarket.avci/pe-and-china-biotech-global-ma-on-the-agenda/

China ShortCuts

The European Chamber launched its new, short-format podcast series in October 2022.

China ShortCuts is a five-minute weekly catch-up about the Chinese business landscape.

Tune in to stay informed on the latest economic data, market trends, and policy and regulatory updates that could shape your industry.

HELLO 550 minutes + - HBU

China ShortCuts is available on Apple Podcasts, Spotify and Google Podcasts, or you can subscribe to the RSS feed:









Follow our official WeChat account 'europeanchamber' to be notified about new episodes. Visit our podcast website for more information.







Media Watch

Media seek Chamber's views on Xi's European tour

Chinese President Xi Jinping conducted a state visit to France, Hungary and Serbia from 5th to 10th May. Speaking to the media about the visit, European Chamber President Jens Eskelund and President Emeritus Joerg Wuttke both suggested the importance of viewing Europe as an autonomous actor in world affairs. The trade balance was another topic raised in interviews. Speaking to the *BBC*, Eskelund noted that there needs to be some sort of readjustment due to numerous issues in the trade relationship. This was also highlighted by Secretary General Adam Dunnett, who suggested that trade and investment are one of the best ways of ensuring a positive bilateral relationship, in an interview with *CGTN*.

Chamber launches Business Confidence Survey 2024

On 10^{th} May, the European Chamber published its *Business Confidence Survey 2024* (BCS). A total of 38 journalists attended the BCS's official launch event, which was immediately followed by a lunch with key media. Prior to this, embargoed media roundtables had been held on 8^{th} and 9^{th} May.

Chamber President Jens Eskelund was interviewed by *Bloomberg*, CGTN, ARD and ilsole24 on the day of the BCS's launch, and Chamber Vice President Stefan Bernhart was interviewed by RTL and the BBC on $10^{\rm th}$ and $14^{\rm th}$ May respectively.

The BCS received significant coverage in international media, with 29 articles published by outlets including *Bloomberg*, the *Financial Times*, *Reuters*, *AP* and *CNBC* within 24 hours of its launch. International media coverage focussed on the deterioration in business confidence over the past year and on how China's slowing economic growth is increasingly informing European companies' investment decisions. Domestic media coverage primarily covered the BCS's headline finding that business sentiment had fallen to a record low across several metrics.



BBC radio interview with President Jens Eskelund on Xi's visit
Media: BBC
Date: 7th May 2024



Secretary General Adam Dunnett being interviewed by *CGTN* on EU–China relations

Media: *CGTN*Date: 10th May 2024



President Eskelund appears live on Bloomberg to present BCS findings **Media**: *Bloomberg* **Date**: 10th **May 2024**



CNBC article on China's economic slowdown and overcapacity

Media: CNBC

Date: 14th May 2024

EU to put tariffs of up to 38% on Chinese electric vehicles as trade war looms

Move, to be applied provisionally from July, would trigger duties of more than €2bn a year

• Explainer: How will new EU tariffs on Chinese EVs work?

An article by *The Guardian* on the EU's provisional tariffs **Media**: *The Guardian*Date: 12th June 2024



Secretary General Adam Dunnett speaking live to *CNBC* on the EU tariffs **Media**: *CNBC*Date: 24th June 2024



Secretary General Adam
Dunnett being interviewed
by CCTV
Media: CCTV
Date: 13th May 2024

Secretary General highlights foreign investment at Global Trade and Investment Promotion Summit

On 13th May, the 2024 Global Trade and Investment Promotion Summit, organised by the China Council for the Promotion of International Trade, was held in Beijing. Representatives at the summit called on the international business community to make concerted efforts to fast-track the global economic recovery. European Chamber Secretary General Adam Dunnett was interviewed on the sidelines of the event by *CCTV* and *China Economic Net* about the state of foreign investment in China. He noted that the best way for China to attract more investment would be to ensure that the foreign companies already invested in the country are profitable, and to reassure them that their voice is being listened to.

EU levies provisional duties on Chinese battery electric vehicles

On 12th June, the EU announced it would be provisionally applying additional tariffs on imported battery electric vehicles (BEVs) produced in China. In addition to the 10 per cent duties already levied on BEV imports, additional duties on imports from the following manufacturers will now apply: BYD: 17.4 per cent; Geely: 20 per cent; SAIC: 38.1 per cent. The same day, the Chamber sent a statement to media organisations on the development, which received widespread coverage in outlets including *Reuters*, *The Guardian*, the *Global Times* and *Caixin*.

Chamber Secretary General Adam Dunnett was also interviewed by *CGTN* and *CNBC* on the provisional tariffs. He noted the importance of dialogue between EU and Chinese policymakers — particularly given that definitive duties would not come into force until November if levied.

Local chapter events held for Business Confidence Survey launch

On 28th and 29th May, and 5th June respectively, the European Chamber's Shanghai, Tianjin and South China chapters held local launch events for the Chamber's Business Confidence Survey 2024 (BCS), with all three events garnering coverage in national media. Phoenix TV reported on how Shanghai's attractiveness as an investment destination has declined; the SCMP ran an article on how business confidence is relatively low in South China, when compared to confidence in other regions; and CRI wrote a piece on recruitment and retention issues facing businesses in Tianjin.



Chamber Vice President and Shanghai Chapter Chair Carlo D'Andrea presenting the BCS findings in Shanghai Media: *Phoenix TV* Date: 29th May 2024

Events Gallery

BEIJING, 6TH JUNE 2024

Roundtable with Dr Scott Rozelle - Human Capital and China's Future Growth



- China is currently facing a significant human capital challenge. While
 the government has acknowledged this issue and implemented relevant
 measures that have shown some effectiveness, the main problem lies in
 rural areas.
- The proportion of children attending high school in rural areas is low, with many opting for vocational high schools of subpar quality.
- Addressing these challenges requires interventions in rural communities, such as improving rural schools and local facilities, and providing adequate nutrition and quality healthcare for school-age children.

BEIJING, 2ND JULY 2024

Breakfast Roundtable with Keyu Jin: What the world can learn from China's playbook?



- China's economic landscape is shaped by its unique socio-cultural context, including the enduring prominence of the household economy, demographic shifts from the one-child policy and the emergence of the 'mayor economy'
- China's unique political and economic structure involves the government
 actively promoting national economic growth and urbanisation, while
 also navigating a complex relationship between central and local
 authorities and managing a financial system with both sophisticated and
 underdeveloped elements.

SHANGHAI, 20TH JUNE 2024

Carbon Neutrality Conference 2024: Decarbonisation and Renewable Energy - Policies, Strategies and Challenges



- China aims for its renewable energy capacity to surpass fossil fuels by next year, demonstrating solid progress towards greener industry standards.
 In parallel, the European Union's Carbon Border Adjustment Mechanism highlights the global shift toward stringent carbon regulations, presenting challenges and opportunities for businesses.
- To build a decarbonisation ecosystem, corporations must adopt comprehensive strategies for low-carbon solutions. This includes integrating renewable energy, enhancing energy efficiency, innovating supply chains and investing in green technologies.
- Green electricity in China involves physical power transmission and Green Electricity Certificates.

SHANGHAI, 3RD JULY 2024

Sustainable Transition for SMEs: Prospects for Business Growth and Challenges in Change Management



- Small and medium-sized enterprises (SMEs) constitute 95 per cent of firms
 globally and provide 70 per cent of employment, yet they face significant hurdles
 in adopting sustainable practices. In China, SMEs are often penalised for
 environmental violations, indicating a need for better support and resources to
 help them transition to sustainable operations.
- SMEs are crucial to economic growth and innovation, particularly in Shanghai
 where they represent 99.5 per cent of businesses. Despite challenges like market
 access barriers and limited resources, there are substantial opportunities for
 SMEs that embrace sustainability. Governments and industry groups must
 provide tailored support to help SMEs capitalise on green practices and drive
 innovation, job creation and resilient local economies.

TIANJIN, 28TH JUNE 2024

HR Initiative Seminar - European Chamber Tianjin Business-College-Research Initiative Seminar & College-EU Business Collaboration Meeting



- It is important to help universities understand European businesses by inviting university representatives to visit factories to learn about production processes and technical equipment.
- European businesses are eager to hire blue-collar workers, research and development staff and technicians.
- Local universities are enthusiastic about cooperating with European companies.

SOUTH CHINA, 12TH JULY 2024

European Chamber Visit to Zhuhai's Hengqin Cooperation Zone



- Hengqin Cooperation Zone has an important role to play in promoting Macao's economic diversification.
- European Chamber members and key stakeholders in Zhuhai discussed logistics, business operations and policy benefits directly with local authorities and industry leaders.
- There is the potential for continued growth and collaboration in Zhuhai's dynamic business environment.

SOUTHWEST CHINA, 25TH MAY 2024

2024 European Chamber Gala Ball (opening remarks)



- Culture serves as a primary bridge that connects all European Union member states with Sichuan and Chengdu provinces.
- Green development and the transition towards a decarbonised world are the cornerstone of cooperation between China and the European Union.
- Yet we live in a period of tensions, necessitating the rebuilding of bilateral trust
 as the initial step toward reestablishing robust trade and investment activities.

NANJING, 8TH JUNE 2024

European Chamber Nanjing Badminton Summer Tournament



- The tournament featured 14 teams from Nanjing International School, BASF-YPC, Siemens Numerical Nanjing, Epiroc, Bosch Mobility Automotive, Bosch Huayu Steeing Nanjing, Fette, Brembo, Tietoevry, DB Schenker, Diehl Controls, EMZ-Hanauer, Ericsson Nanjing and CTS.
- The winners were as follows:

1st place: Ericsson Nanjing

2nd place: Siemens Nanjing

 $3^{\rm rd}$ place: BASF-YPC

Advisory Council News

Boehringer Ingelheim inaugurates biomass power plant

Boehringer Ingelheim recently inaugurated a biomass power plant at its Ingelheim site. With the new power plant, the company is optimising its energy supply and protecting the environment simultaneously, saving around 50,000 tons of ${\rm CO_2}$ per year. The ${\rm CO_2}$ emissions from the site's own energy generation will be reduced by 70 per cent. In total, the company is investing euro (EUR) 205 million in sustainable infrastructure projects in Ingelheim and will eventually be able to cover 95 per cent of its energy requirements at the site from renewable sources.

Appointment of Cindy Cao as DB Schenker's Greater China Cluster CEO

Cindy Cao joined DB Schenker in 1995 as an air import manager and



Photo: dbschenker.com



Photo: boehringer-ingelheim.com

rose through the ranks with stints as general manager of airfreight for North China and then Beijing Branch, before leading Area West as vice president, and then most recently as senior vice president and head of Area East and Area North. She takes over from Vishal Sharma, who was appointed chief executive officer for the Asia-Pacific region in February 2024. Cao is an alumna of Beijing Technology and Business University and has an Executive MBA from HEC LIEGE and Shanghai Jiao Tong University.

ABB expands portfolio with acquisition of Siemens' wiring accessories business in China

ABB recently announced that it has signed an agreement to acquire Siemens'

wiring accessories business in China. The acquisition will broaden ABB's market reach and complement its regional customer offering within smart buildings.

The offering ABB is acquiring includes wiring accessories, smart home systems, smart door locks and further peripheral home automation products, which will continue with the Siemens brand under a licensing agreement.

The acquisition will also give access to a wide distribution network across 230 cities in China and provide additional expertise from regional sales, manufacturing operations and management teams. Siemens' wiring accessories business in China generated more than United States dollar (USD) 150 million in revenues in 2023 and includes more than 350 employees. The business will be margin accretive to ABB and the transaction is expected to close within the next 12 months. Financial terms were not disclosed.

"This acquisition reflects our strategic



Photo: new.abb.com

focus and commitment to growth in China," said Mike Mustapha, president of ABB Electrification's Smart Buildings Division. "With the new channel to market and expanded offering, we can deliver a full range of ABB building automation and energy distribution solutions, enriching customers' options for safe and reliable smart buildings technology."

Veolia, Towngas launch Hong Kong's first green hydrogen production project

Veolia and The Hong Kong and China Gas Company Limited (Towngas) are taking the lead in responding to the Hong Kong Government's Strategy of Hydrogen Development. The two companies have signed a memorandum of understanding to jointly develop Hong Kong's first green hydrogen project at the South East New Territories Landfill Extension in Tseung Kwan O. By utilising biogas to produce green hydrogen and promoting various hydrogen energy applications, the project aims to convert waste into energy. The first batch of locally produced green hydrogen is expected to be available next year.

DHL's new Shanghai EV centre to help companies in EV ecosystem with international expansion

DHL, the leading global brand in the logistics sector, has opened its latest electric vehicle (EV) Centre of Excellence in Shanghai to support EV companies and their related sectors to grow their presence locally and globally. This marks the Group's first EV Centre of Excellence in China, the largest global EV market, following locations in key regions across the globe including Indonesia, Mexico, the

United Arab Emirates and the United Kingdom.

The Shanghai EV Centre of Excellence is managed by DHL Global Forwarding, and was developed in close cooperation with Team EV of DHL Customer
Solutions and Innovation (CSI), DHL
Express and DHL Supply Chain. The facility specialises in seamless and integrated end-to-end logistics for EV products, including batteries, electric motors and charging infrastructure. It has a dedicated team of specialists to ensure efficient handling, storage and transportation while meeting the unique needs of the EV sector.

The burgeoning growth and appetite for EVs present specific challenges for manufacturers, such as the need for strategic storage solutions at both the origin and destination to manage increased battery shipments. Additionally, with batteries classified as dangerous goods, there are stringent safety and regulatory requirements to navigate.

The Shanghai EV Centre of Excellence is supported by DHL Global
Forwarding's extensive network of 35 branches strategically positioned to optimise major gateways across China. It has a network of over 50 warehouses and cross-dock facilities with a strong presence in major commercial cities. This includes access to warehouse space to store and handle dangerous goods, such as batteries and finished vehicles for import and export. It will also have a team of EV and dangerous goods experts working with customers to deliver the right solutions in an evolving landscape.



Photo: veolia.hk

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